

## Agenda

- Introduction
- Defining and Structuring OKRs
- Aligning the Work
- Tracking Attainment
- Reporting
- Demonstration
- Questions
- Additional Resources

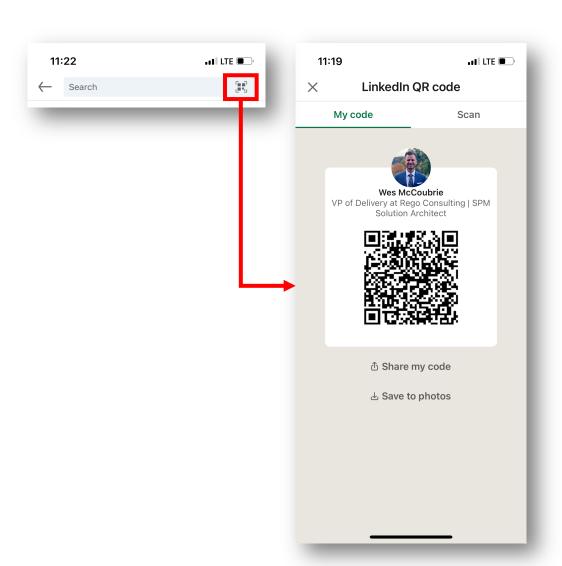
#### Introductions

• Take 5 Minutes

Turn to a Person Near You

Introduce Yourself

• LinkedIn!



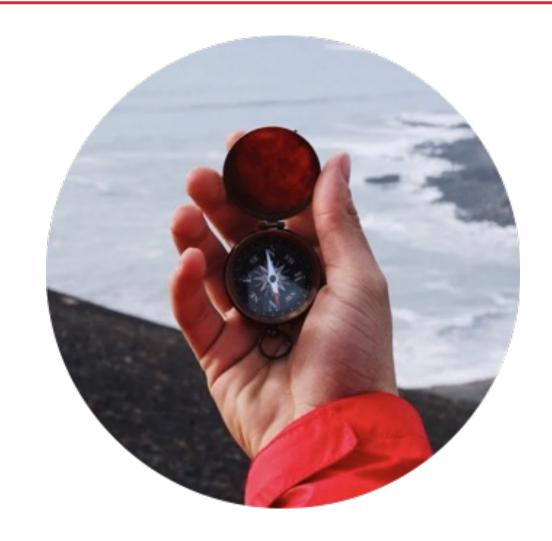




## Strategic Alignment

Strong strategic frameworks that allow for quick shifts within well-defined strategic guardrails are major differentiators for organizations.

- All work should be tied to an enterprise strategy, but this is nothing new. The focus here is on decomposing that strategy into measurable objectives that are specific to a line of business or department.
- We should be measuring benefits in business terms, monitored and tracked by business resources. PPM metrics remain important but target tactical project execution and are not designed to continuously revalidate the purpose behind our work.



## Strategic Alignment

- OKRs are more important than ever, with a growing focus on quantification and measurement against expectations (e.g., baseline, target, actual).
- As markets shift, a flexible strategic framework allows companies to pivot quickly, reallocating resources to the most valuable work.
- Capabilities that support the connection of these dots is becoming an important differentiator for major SPM platforms, especially as execution methodologies become more disparate.



#### Are you actively measuring alignment to strategies? If so, what are you using?



## Is your organization using Objectives and Key Results (OKRs)?

- a. Yes, we use them across portfolios and projects.
- b. Yes, some teams are using them.
- c. No, but we are planning to leverage them.
- d. No, our organization is not currently planning to use them.

## How well are your projects aligned with your organization's strategic goals?

- a. Completely aligned
- b. Partially aligned
- c. Minimally aligned
- d. Not aligned

#### OKR Definition & Best Practice

- First, standardize terminology. Typically:
  - OKRs are elements of a strategic framework that support goal setting and management.
  - KPIs are specific measurements used to evaluate performance.
  - In that light, "Key Results" can be considered KPIs.
  - KPIs are almost always quantitative in nature. Whereas Key Results can be more flexible (e.g., implement a customer rewards program).
- Effective OKRs are collaboratively developed, well-communicated, and visible.
- Depending upon the size and complexity of the organization, you may need to introduce **multiple OKR levels** that include Team or Organization-Driven Objectives.
- Key Results needs to be **simple to measure** and to communicate. (ROI, NPV, Payback can become over complicated)
- Use CRIB for Key Result setting: Clarity | Results Oriented | Important | Big.
- Aim for 70% attainment (John Doerr, Measure What Matters). Should drive FACTS: Focus | Alignment |
  Commitment | Tracking | Stretching.

#### OKR Definition & Best Practice

- Limit OKRs: **3–5 objectives with 3–5 KRs each** to avoid dilution.
- Make KRs outcome-based, not task-based (what was achieved, not what was done).
- Align vertically and horizontally so team OKRs support org priorities and reduce silos.
- Review and refresh OKRs regularly they're not "set and forget."
- Celebrate and share progress and wins to keep engagement high.
- Use OKRs as a **learning tool**, not just performance evaluation.

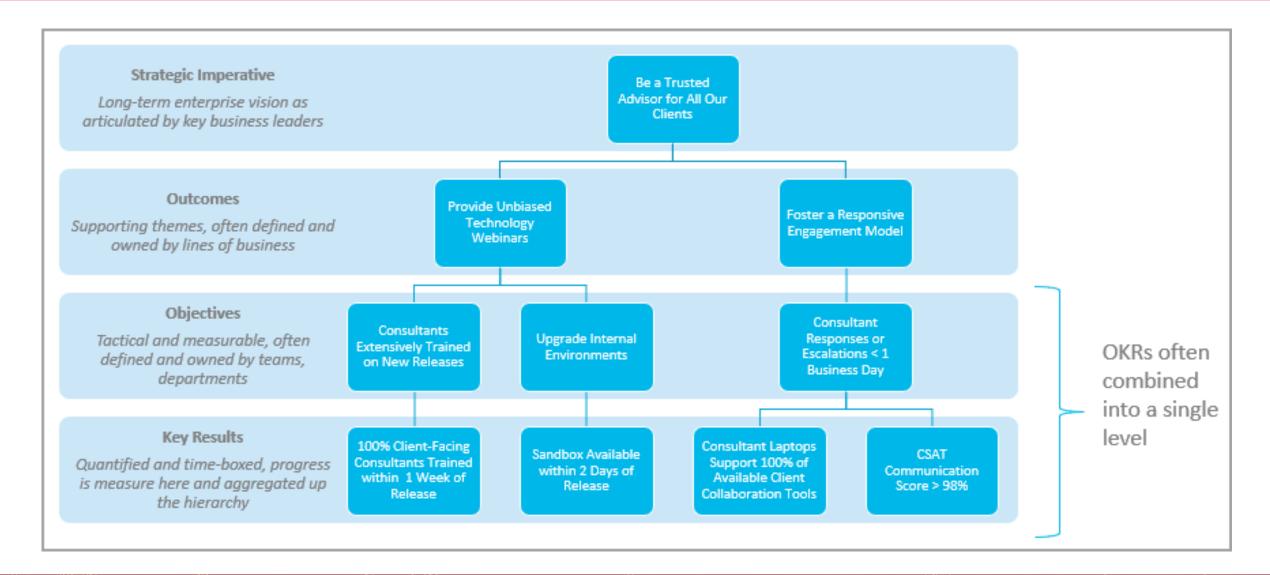
## Example

**Goal:** Deliver a top-tier Las Vegas Grand Prix that boosts fan experience, execution, and city impact.

**Objective:** Run a seamless event that strengthens the race's global reputation.

- **Key Result #1:** Complete **95% of race ops milestones on time** (track readiness, safety certifications, traffic flow planning) before race weekend.
- **Key Result #2:** Achieve **90%+ fan satisfaction** (measured through post-event surveys on accessibility, amenities, and overall experience).
- **Key Result #3:** Drive \$1.2B+ in economic impact during the event period.

## Example Hierarchy



# Aligning the Work



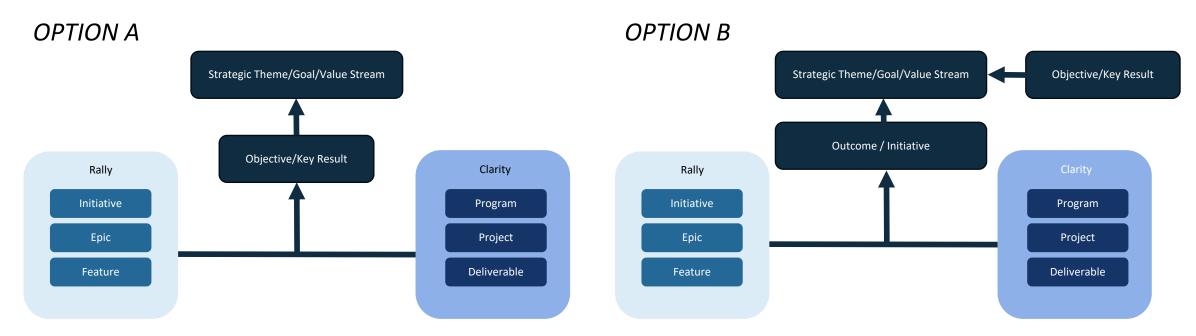


## Strategy Framework – Aligned to Clarity PPM



## OKRs are Methodology Agnostic

- Work can be executed in Agile, SAFe, Waterfall, etc.
- The work can be tied directly to the objective (Option A) or, for larger and more complex organizations, to an initiative or outcome (Option B).



If you are aligning work to strategies, are you using one of these approaches?

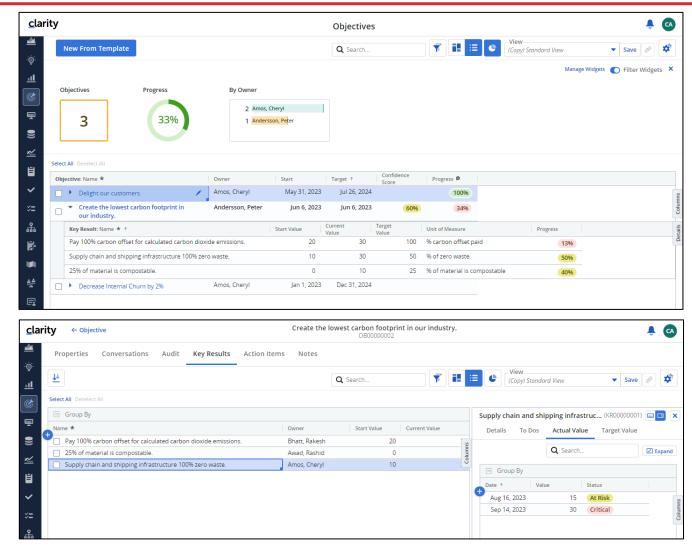
# Tracking





## Objectives Module

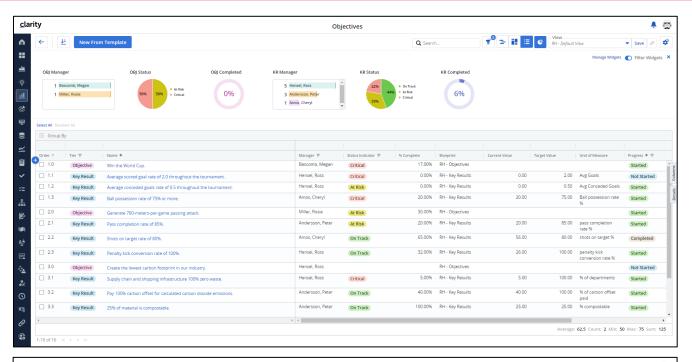
- Out-of-the-box module.
- Three-tiered system with Objectives as the parent object, Key Results as a subobject and Actual and Target Values as a subobject of Key Results.
- Allows direct connection with Rally for updates from Agile teams.
- Nested grid allows visibility into Objectives and Key Results in a single view.

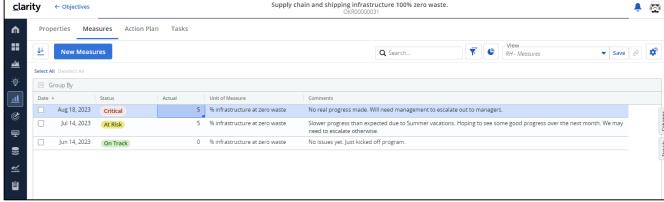


\*\*Broadcom will update this module to an investment in a future release.\*\*

#### Custom Investment

- Usually, a two-tier system of Objectives and Key Results at the custom investment level and Measures/Actual Values at the sub-object level.
- Great if you want to pair with any OOTB investment object like Tasks, Risks, or Issues.
- Associate projects to
   Objectives or Key Results using
   the parent field or a custom
   attribute variation.



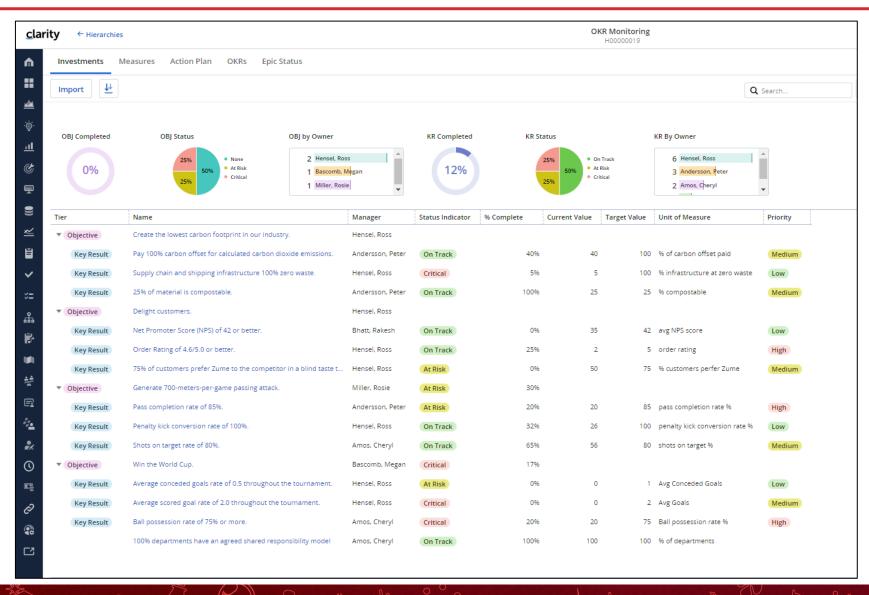


# Reporting

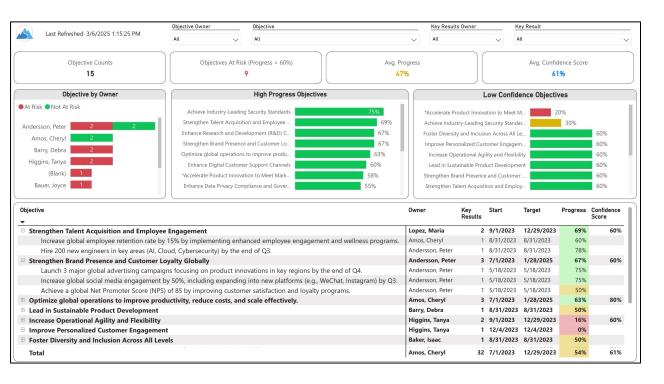


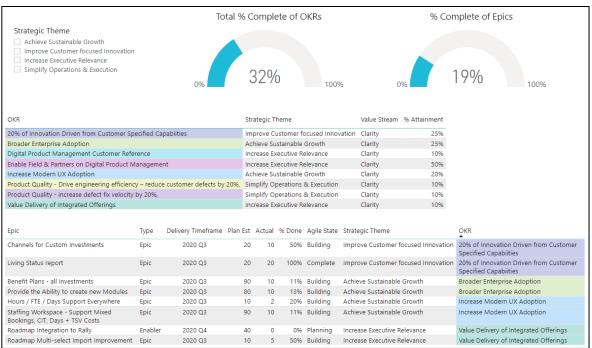


#### Hierarchies



## PowerBI/Tableau





# Demonstration





## Questions?



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#### Additional Resources

#### Rego Whitepapers:

- Measuring Value with OKRs
- Leveraging OKRs Using Clarity Hierarchies

#### Broadcom:

- Objectives and Key Results in Agile at Scale.pdf
- Clarity Cookbook: Objectives and Key Results (OKRs)

#### Books:

- Measure What Matters: How Google, Bono, and the Gates Foundation Rock the World with OKRs - John Doerr
- Moving the Needle with Lean OKRs Bart Den Haak



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