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Success in Resource Management RMO & Leadership

Your Guides:

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Introduction



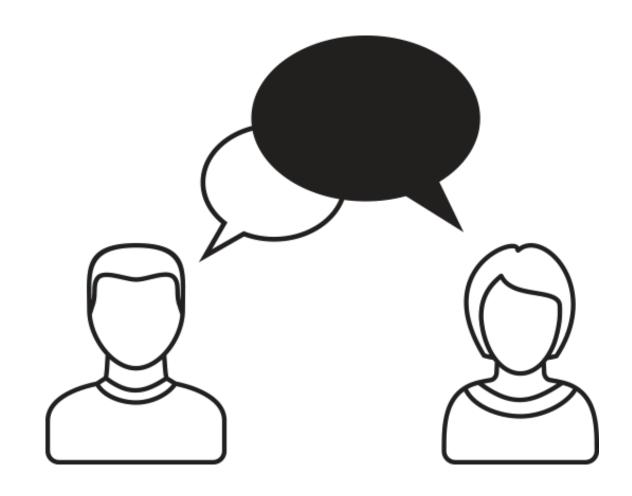
regoUniversity
2025

Introductions

• Take 5 Minutes

Turn to a Person Near You

• Introduce Yourself



Agenda

- Enterprise Resource Management
- RMO Implementation Best Practice
- Executive Engagement

Enterprise Resource Management





How can we make good RM decisions when...

- We don't know who is working on what
- I keep hearing we don't have enough people to do all the work is this true? How would I know?
- Resource planning and forecasting is ad hoc, via spreadsheets, via multiple systems, difficult to get a clear picture
- I don't have visibility into resource issues ahead of time, only when they happen NOW



What challenges do you have around enterprise resource management?

Trend Alignment



The Challenge:

- Organizational shifts to full Agile or a Product-focused delivery are challenging at best.
- The promised value of dedicated teams is tempered by predictive demands.



The Opportunity:

 Organizations are learning to strike a balance between dedicated teams and more flexible resource models.



Action Steps:

- Gain deep visibility into resource capacity.
- Provide foundational guardrails to support consistent requirements for data granularity



Resource Management Research

Resources drive schedules (not the other way around)

 PMI's research shows that poor resource forecasting is one of the top 3 causes of project failure

Over-allocation kills productivity

- Many organizations aim for 100% utilization of people but studies show sustainable productivity for knowledge workers is closer to 70–80%
- Above that, delays, burnout, and turnover skyrocket, creating hidden costs

Resource flexibility = resilience

- Organizations that cross-train staff or design modular teams handle crises and pivots better
- This principle mirrors supply chain resilience: it's not just about having resources, but about being able to redeploy them quickly

Sources: Project Management Institute. *Pulse of the Profession 2021: Beyond Agility*. Newtown Square, PA: PMI, 2021, Project Management Institute. "Improving Project Delivery Through Resource Utilization." Case study presented at PMI Global Congress, 2003, Project Management Institute. *Pulse of the Profession 2020: Ahead of the Curve—Forging a Future-Focused Culture*. Newtown Square, PA: PMI, 2020

Resource Management Research

Bottlenecks are systemic

- It's usually that one scarce skill (e.g., a specialist engineer, a data analyst) is being over-requested across multiple projects
- Without visibility across the portfolio, these bottlenecks silently stall projects

Resource management is a strategic capability, not an admin task

- Mature organizations treat it as part of portfolio strategy aligning resources with the *right* projects, not just filling calendars
- PMI found that companies with strong resource management maturity deliver 30% higher project success rates

Sources: Project Management Institute. "Portfolio Resource Management: Six Characteristics of a Successful Process." *PMI White Paper*, 2014, Project Management Institute. *Pulse of the Profession 2019: The Future of Work—Leading the Way with PMTQ*. Newtown Square, PA: PMI, 2019

Typical Goals of an RMO

Level 1: Strategic Planning

- Execute or advise on Strategic Alignment, Systemic Issues and opportunities
- Support organizational transformation towards team-oriented delivery and product-focused alignment

Level 2: Pipeline Support

 Execute or advise on pipeline planning to ensure capability to deliver on planned work

Level 3: Tactical execution

- Standardize, mature & support resource capacity planning processes
- Train, monitor, and report on resource capacity planning processes
- Provide onboarding and mentoring
- Resolve tactical escalations

Centralize with an RMO

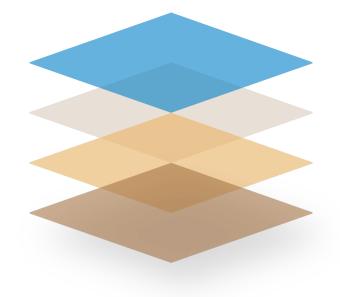
An RMO (Resource Management Office) provides centralized oversight and optimization of resource allocation, ensuring efficient utilization, improved project outcomes, and alignment with organizational goals.

TOOLS

Leverages specialized tools to streamline resource tracking, forecasting, and reporting, enhancing decision-making and resource optimization

ROADMAP

Provides a structured roadmap to guide the implementation and continuous improvement of resource management practices across the organization.



ROLES & RESPONSIBILITIES

Clearly defines roles and responsibilities, ensuring accountability and efficient coordination in managing and allocating resources.

PROCESS

Establishes standardized processes for resource allocation and capacity planning, ensuring consistency, transparency, and alignment with organizational goals.

RMO Implementation Best Practice



Establishing the RMO



Define the Processes



Organization Change Management



Monitor, Report, Coach and Advise

Identify and interview key stakeholders to Document the Vision, Objectives and KPIs

Describe the organizational processes needed to achieve the vision

Provide the support needed for change

Ongoing execution and improvement

Implementation Best Practices – Start Simple



- You don't need a high degree of precision to make effective resource management decisions.
- The more precision you attempt to get, the more time and effort will be required.
- There is a point of diminishing returns.



- Staffing & Resource Management is about building effective business processes and takes coordination and consistency across many groups and functions. Take a crawl, walk, run approach—start simple and then build it out further as needed.
- OCM and Sponsorship are key for enterprise planning.



• Assume you have directionally accurate forecast data in the tool. What mechanisms, processes, roles and responsibilities are in place to act on that information? Clearly define the outputs and who is accountable for them.

Implementation Best Practices – Design for Key Outputs



 Design functionality and business processes to require the minimum amount of work necessary to meet Business Goals

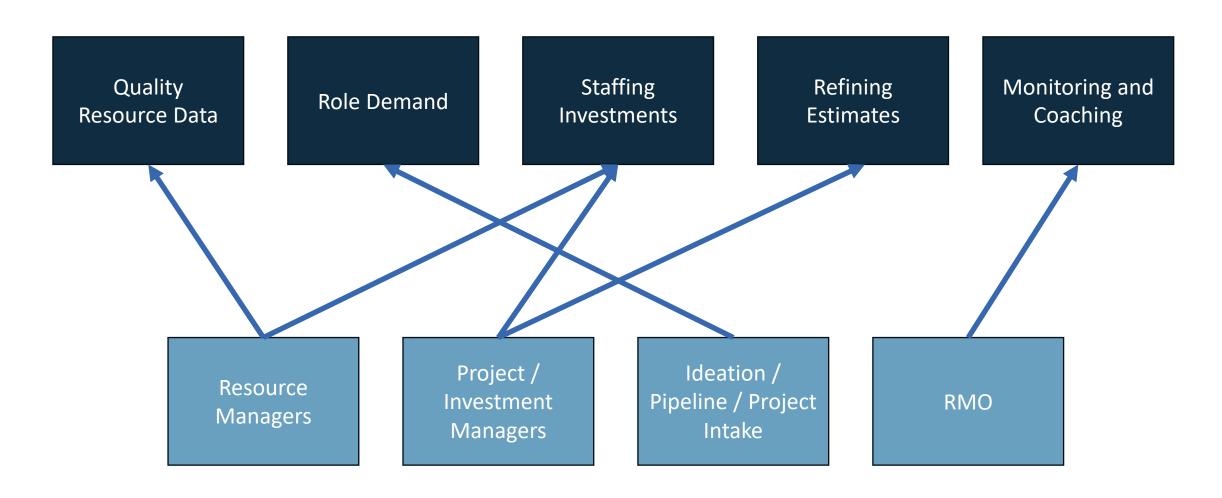


 Keep the end in mind and design the building blocks appropriately. If Employee / Contractor splits are a key element in planning, capture that data. If the primary goal is to improve pipeline planning, then adding demand to pipeline investments is necessary



 Simplify the end user experience with persona-specific views and homepages

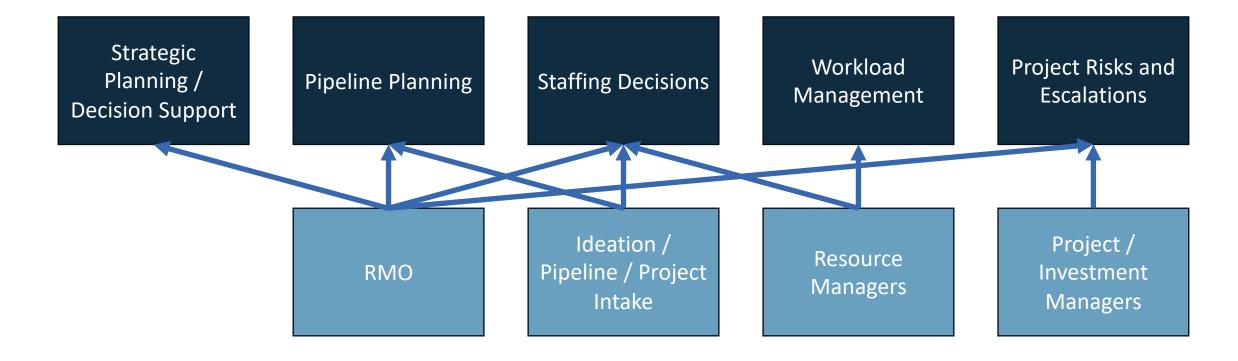
Tactical Processes and Accountability



Pipeline and Strategic Accountability



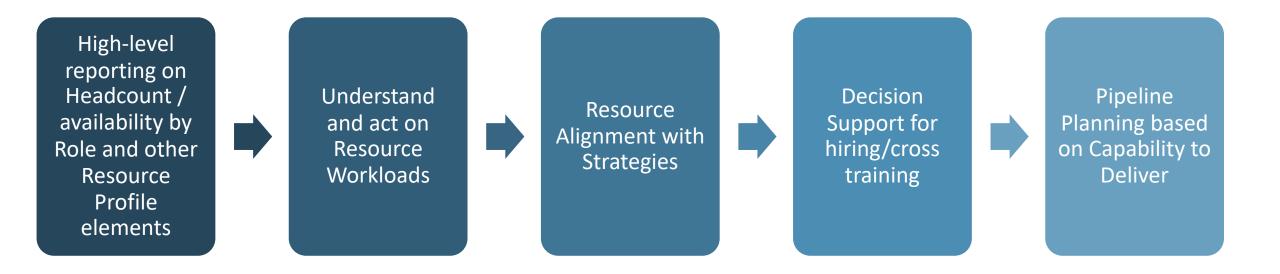
 Assume you have directionally accurate forecast data in the tool. What mechanisms, processes, roles, and responsibilities are in place to act on that information? Clearly define the outputs and who is accountable for them in a RACI



Sample RMO Roles and Responsibilities

Role	Description
RMO Lead	Develop, own, and mature resource management processes, RMO operations and reporting.
RMO Data Analyst	Pulls standard and ad-hoc data from Clarity. Analyses data to understand trends, areas of excellence, areas for improvement. Supports Level 2/3 support with data analysis / policy questions.
Clarity Mentor	Assists with ongoing mentoring of Clarity resource management and project management users. Mentoring activities include 1:1's, workshops, office hours, and ad-hoc training as needed.
Booking Manager	Reviews the data and works with resource and project managers to understand the "subjective" side of the issues – sometimes the data lies. They try to resolve conflicts by providing data and guidance and should resolve 80% of the issues.

Sample Capability Roadmap



Organizational Change Management

Why change?

- WIFM (What's In it For Me?)
- Greater Good
- Inevitability

What do I do?

Clearly document
 WHO does WHAT and WHEN

How do I do that?

- Training
- Reference

RM Support and Training

- Training for feature / function launches
- Ongoing Training (new hires / refreshers)
- Mentoring / Ongoing support
 - Lunch 'n' Learns
 - Help use the tool and <u>show value</u> to RMs
- Can provide Level 2/3 support to RM community



How are your Resource Managers currently supported today in relation to Clarity?

The RMO Over Time



RMOs typically have a lifecycle that requires more resources during the start until the process is part of the culture.

Then RM/PMs pick up the bulk of the execution and the RMO does mainly supporting analytics for them.

Executive Engagement





What's in it for me?



Executive Engagement

Create your Pitch

WIFM: Capacity planning empowers leaders to make informed decisions about investments, strategic alignment, and strategic pivots.

- **Ask 1:** Sponsor and be the Champion to create a strategic management capability and embed it into existing pipeline and decision processes
- **Ask 2:** Provide guidance on decision support needed so the team can bake that into tool functionality and business process
- **Ask 3:** Approve development of RMO Charter

Follow-up Post Pitch

Develop the Vision

- Describe Current and Target State, incorporating earlier guidance
- Get Feedback on the RMO Charter and Capability Roadmap
- Show support from key stakeholders

Refine the Vision and Initiate Action

- Approve Charter
- Initiate Implementation

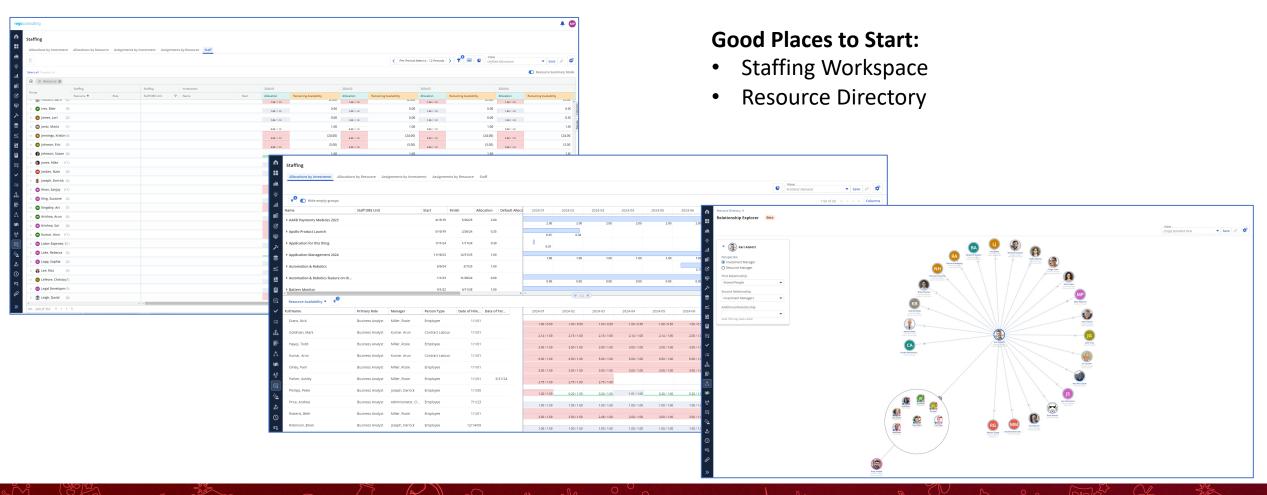
Insights



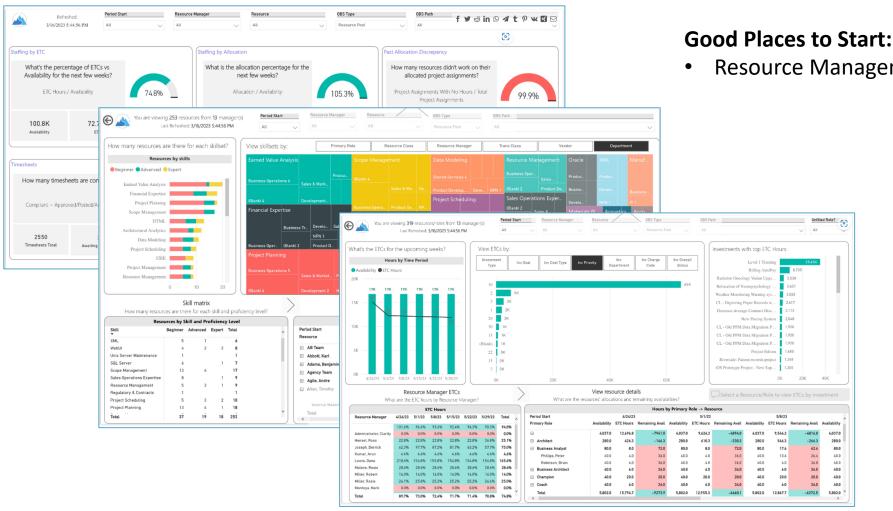
- What are resources working on now?
- Who is involved/engaged in the process (governance)?
- How well are resources aligned to goals?

Reporting – Clarity

Use Reporting to highlight staffing successes and challenges.



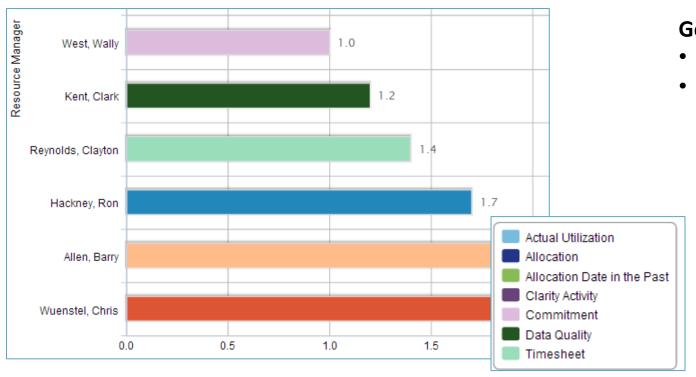
Reporting – PowerBI



Resource Management Summary Dashboard

Reporting – RM Compliance

Goal: Ensure resource managers are successfully using Clarity to manage resource needs within their teams and departments.



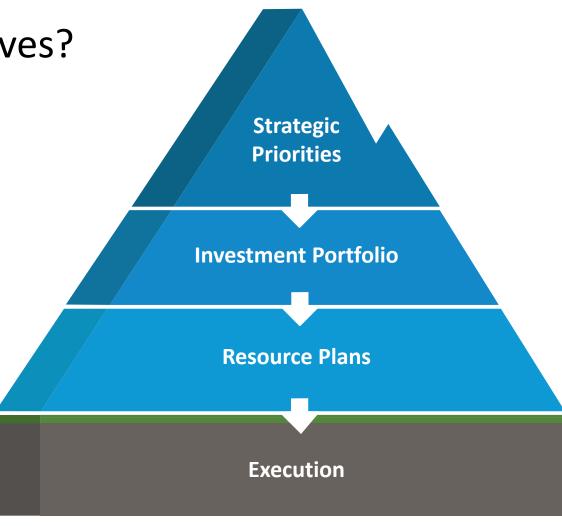
Good Places to Start:

- Rego Resource Adoption Metrics
- RM and Resource email notifications

Strategic Alignment

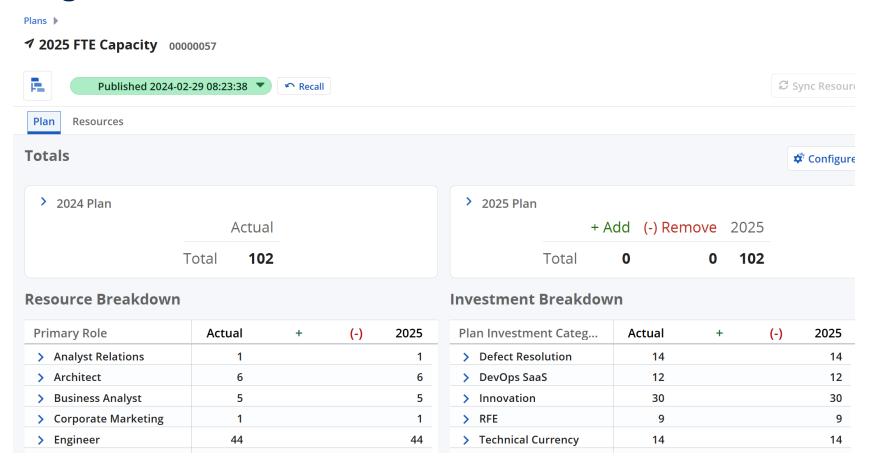


Is staffing aligned to objectives?



Resource Plans

Leverage Resource and Investment Staff data for Headcount Planning



Questions?







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Certification Requirements:

Completion: 12 units per certification track

✓ Eligibility: Open to all Rego University attendees



Important Reminder:

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- Click on Course or Training
- Class Provider = Rego Consulting
- Class Name = regoUniversity
- Course **Description**
- Date Started = Today's Date
- Date Completed = Today's Date
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- Training classes = Technical
- Click on I agree and Submit



Let us know how we can improve! Don't forget to fill out the class survey.



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