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regoUniversity

SAN DIEGO • 2023

Clarity Adoption Roundtable

Your Guides:

Mike Pokorny and Michelle Merriam-Day

Introductions

- Take 5 Minutes
- Turn to a Person Near You
- Introduce Yourself
- Business Cards

Here are a few Questions for consideration...

- Are adoption strategies at your organization formal or informal?
- Will you / did you implement Clarity with an understanding of who will monitor adoption and how?
- Are you measuring adoption? What metrics do you use? Do you share the metric with users to express value?
- If you did not see the adoption you wanted, what did you do to increase usage and data integrity?



Here are a few Questions for consideration...

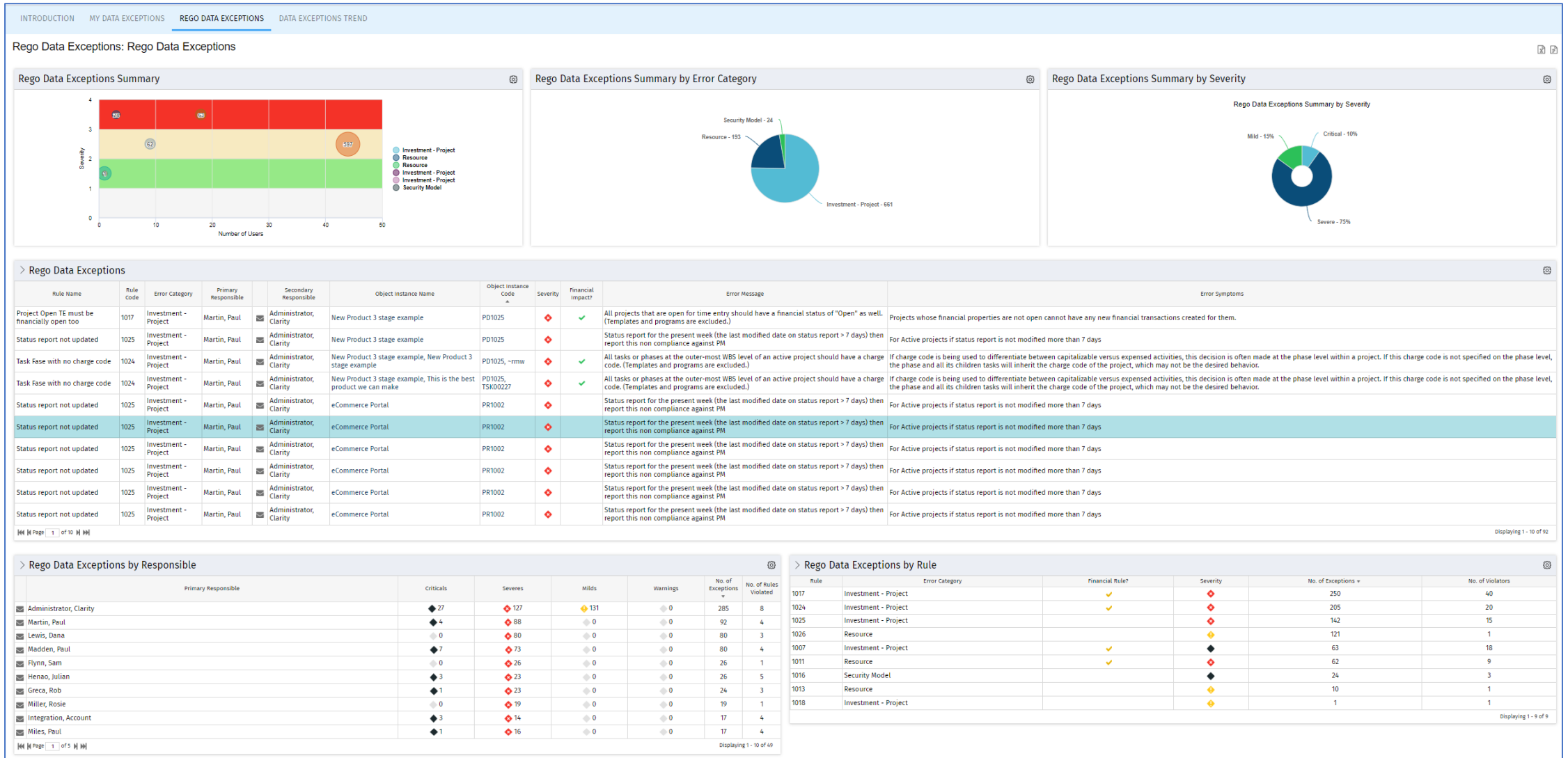
- Does anyone survey end users for satisfaction in support of adoption? (Boom, we have a survey object for you)
- Is adoption impacted by people that cannot access Clarity today? What is your strategy for non-Clarity users that need data?
- Are you investing enough in Clarity? Enough people internally and external help? You could show below as an example of support required for good adoption:



Supported Needed for Good Adoption

Users:	50-100	100-400	400-1000	1000-2000	2000-5000
Basic System Support	.25 - .5 Tech .25 - .5 Funct .25 - .5 SME	.25 - .75 Tech .25 - .75 Funct .25 - .75 SME	.5 - 1 Tech .5 - 1 Funct .5 - 1 SME	1 - 2 Tech .75 - 1.5 Funct .75 - 1.5 SME	2 - 3 Tech 1 - 3 Funct 1 - 3 SME
ADD Time and Project / Resource Tracking	0 Tech 0 Funct 0 SME	0 Tech 0 Funct 0 SME	0 Tech 0 Funct 0 SME	0 Tech 0 Funct 0 SME	0 Tech 0 Funct 0 SME
ADD Project <u>Mgmt</u> : Scheduling (OWB/MSP), Issues/Risks/Status	0 Tech 0 Funct .10 - .25 SME	0 Tech 0 Funct .25 - .75 SME	0 Tech .25 - .5 Funct .5 - 1 SME	0 Tech .5 - 1 Funct 1 - 2 SME	0 Tech .75 - 1.5 Funct 2 - 3 SME
ADD Resource <u>Mgmt</u>	0 Tech .5Funct .10 - .25 SME	0 Tech .5Funct .25 - .75 SME	0 Tech .75 Funct .5 - 1 SME	0 Tech .75 - 1 Funct 1 - 2 SME	0 Tech .75 - 1.5 Funct 2 - 4 SME
ADD Financial <u>Mgmt</u> : Cost Plans, Rates, Transactions	.10 - .25 Tech 0 Funct 0 SME	.10 - .25 Tech 0 Funct 0 SME	.25 - .75 Tech 0 Funct 0 SME	.5 - 1 Tech 0 Funct 0 SME	.5 - 1 Tech 0 Funct 0 SME
ADD Demand and Portfolio <u>Mgmt</u>	0 Tech 0 Funct 0 SME	0 Tech 0 Funct 0 SME	0 Tech 0 Funct 0 SME	0 Tech 0 Funct .25 - .5 SME	0 Tech 0 Funct .5 - 1 SME

RegoXchange – Adoption Metrics



Adoption Metrics - Oracle - RegoXchange (regoconsulting.com)

Surveys

Please take a few moments to fill out the class survey.
Your feedback is extremely important for future events.



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Let us know how we can improve!
Don't forget to fill out the class survey.



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