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SAN DIEGO • 2023

Complex Cloud Use Cases You Can Tackle in ApptioOne

Your Guides:

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Introductions

- Take 5 Minutes
- Turn to a Person Near You
- Introduce Yourself
- Business Cards

Agenda

- How to get Cloud Data into ApptioOne
- Complex Cloud Use Cases to tackle with ApptioOne
 - Proper Allocation
 - Multi-Cloud Chargeback
 - International Cloud Usage
- Deep dive into a Proper Allocation Example

Introduction

Discussion

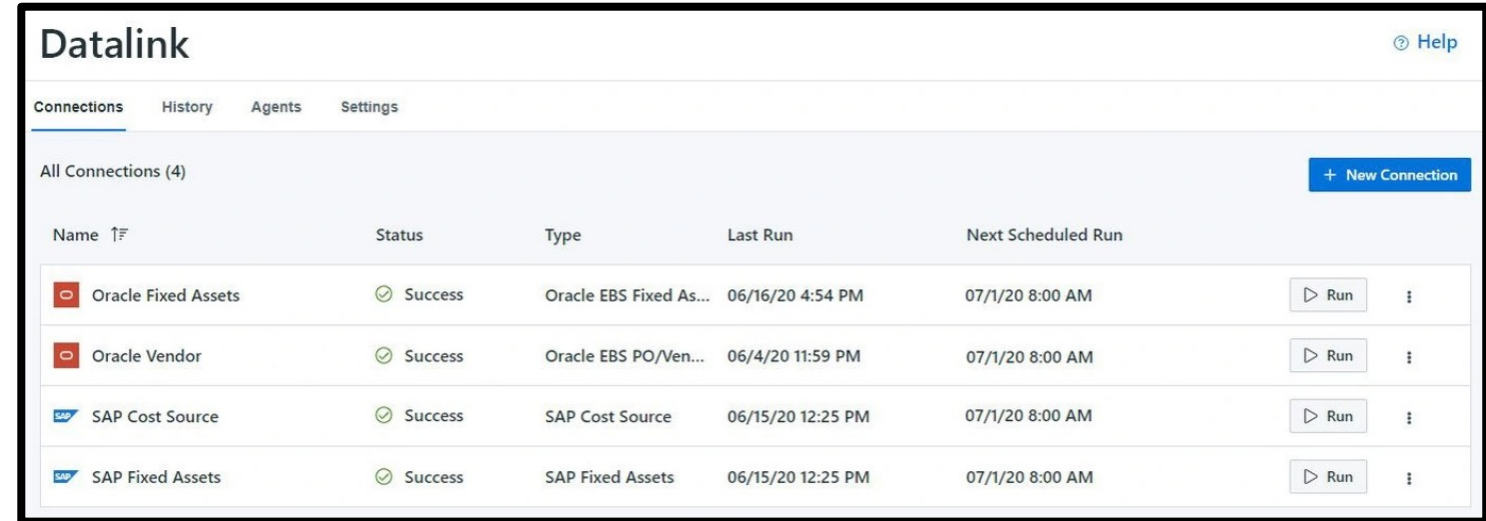
- Has anyone begun to use ApptioOne to help in their FinOps/Cloud Financial Management processes?
- For those implementing a TBM model, how do you currently account for Cloud costs?



How to get Cloud Data into ApptioOne

Datalink

- Datalink is an integration tool included with Apptio's software solutions
- Datalink's purpose is to connect to data sources outside of ApptioOne and bring it into ApptioOne in a usable format



The screenshot displays the Datalink interface with a table of connections. The table has columns for Name, Status, Type, Last Run, and Next Scheduled Run. There are four connections listed, all with a 'Success' status. Each row includes a 'Run' button and a menu icon.

Name	Status	Type	Last Run	Next Scheduled Run	
Oracle Fixed Assets	Success	Oracle EBS Fixed As...	06/16/20 4:54 PM	07/1/20 8:00 AM	Run
Oracle Vendor	Success	Oracle EBS PO/Ven...	06/4/20 11:59 PM	07/1/20 8:00 AM	Run
SAP Cost Source	Success	SAP Cost Source	06/15/20 12:25 PM	07/1/20 8:00 AM	Run
SAP Fixed Assets	Success	SAP Fixed Assets	06/15/20 12:25 PM	07/1/20 8:00 AM	Run

Datalink Connectors

< New Connection

Create a New Connection | Name | Data Type | Agent | Apptio | Source | Schedule

Choose the source system you want to connect to

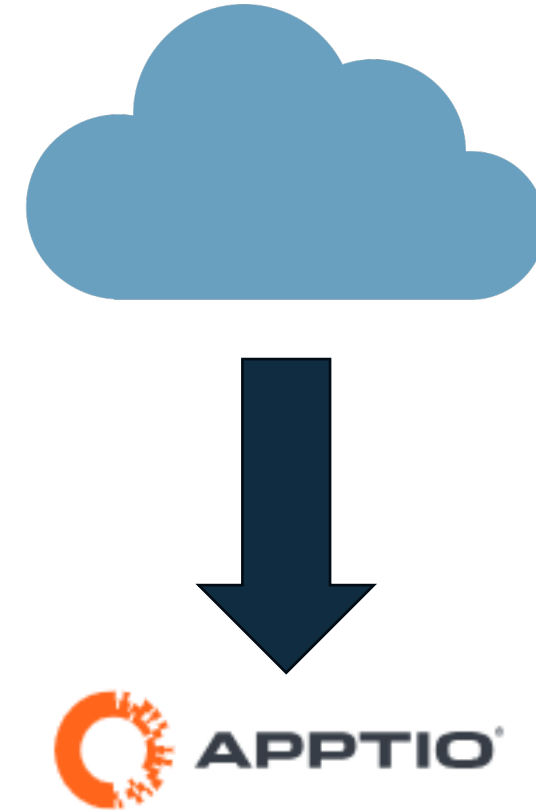
IT Management

Apptio	Apptio - ServiceNow Generic Egress	Apptio's App & Service TCO Egress	Cloudability	Database	File Egress	File System
O365 Graph	Oracle Cloud ERP	Oracle EBS Fixed Assets	Oracle EBS GL	Oracle EBS PO/Vendor	Oracle Hyperion Admin Expense	Oracle Hyperion Capital Expense
Oracle Hyperion Workforce Expense	REST Service	SAP Cost Source	SAP Fixed Assets	SAP Vendor Insights	ServiceNow Apps & Services	ServiceNow Custom
ServiceNow Financials	ServiceNow Infra Assets - Lower	ServiceNow Infra Assets - Upper	ServiceNow Infra Relationships	ServiceNow Service Desk	SFTP	SFTP Egress
VCenter	Windows Share	Workday				

Complex Cloud Use Cases to Tackle with ApptioOne

Complex Cloud Use Cases to tackle with ApptioOne

- Proper Allocation
- Multi-Cloud Chargeback
- International Cloud Usage



Proper Allocation

- Combining and Dividing Buckets

ENV

PRORDUCT

CC

- Spreading Shared Costs

- Any example issues you've faced distributing Cloud Expenses?



Multi-Cloud Chargeback

- Cloudability Compatibility
- Normalization and Consolidation
- Who here has faced multi-cloud usage at their organization?



 Alibaba Cloud

亚马逊云科技




International Cloud Usage

- Currency Conversion
- Bill Translation
- Anyone manage multi-currency situations?



Discussion

- Are the Cloud costs in your organization integrated with the rest of your IT Financial Costs?
- What's the current process your organization uses to account for Cloud costs for the end of month financial processes?



Deep Dive into Proper Allocation Example

Proper Allocation Example

Total Cost of Ownership

- Azure Databricks
- Support Costs
- Month End Credits
- Azure Pay as you Go



The Solution

- Datalink Connectors
 - Azure Pay as You Go
 - Cloudability
- Integrating into the Cost Transparency Model
 - IT Towers
 - The Peanut butter Spread
 - Shared Cost Spread



Questions?



Surveys

Please take a few moments to fill out the class survey.
Your feedback is extremely important for future events.



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- Access your account at pmi.org
- Click on **Certifications**
- Click on **Maintain My Certification**
- Click on **Visit CCR's** button under the **Report PDU's**
- Click on **Report PDU's**
- Click on **Course or Training**
- Class Provider = **Rego Consulting**
- Class Name = **regoUniversity**
- Course **Description**
- Date Started = **Today's Date**
- Date Completed = **Today's Date**
- Hours Completed = **1 PDU per hour of class time**
- Training classes = **Technical**
- Click on **I agree** and **Submit**



Let us know how we can improve!
Don't forget to fill out the class survey.



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